

JANUARY 2018

Monday	Tuesday	Wednesday	Thursday	Friday
1	2	3	4	5
NEW YEARS DAY OFFICE CLOSED				YCR Toastmaster (Guests are welcome) 10:00 am - 12:00 pm Contact us if you would like more information on Toastmasters
8	9	10	11	12
	HST on New Construction Mark Purdy 10:00am - 11:00am			Aluminum and Knob & Tube Wiring Hamid Khan Pillar To Post 11:00am - 12:00pm
15	16	17	18	19
Human Behavior & Negotiations Natalka Falcomer 10:00am - 11:30am	Planning for Success in 2018 Sandra Porretta 10:00am - 12:00pm		My Deal is Bust: Can I still claim commission? Mark Morris 10:00am - 11:00am	YCR Toastmaster (Guests are welcome) 10:00 am - 12:00 pm Contact us if you would like more information on Toastmasters
22	23	24	25	26
	LUNCH AND LEARN "Building Community Contacts - Your Geographic Farming Lead Generation Strategy" Matthew Weinstein 10:30am - 11:30am Must Register: info@yrcacademy.com	Forms, Contracts & Clauses Gregory Istanbul 10:00am - 12:00pm	Negotiating with Personalities Sandra Porretta 10:00am - 12:00pm	Commercial Round Table Jack Fusco 10:00am - 12:00pm
29	30	31		



RESIDENTIAL



TOASTMASTER



LUNCH AND LEARN



COMMERCIAL

Questions? info@yrcacademy.com

YOUR
Community™
REALTY

ROYAL LEPAGE

BROKERAGE INDEPENDENTLY OWNED & OPERATED